FALL/WINTER
2015/16
Pink Zebra offers more ways to customize your fragrance!

Fall and Winter are times for sharing with family and friends. A time for being thankful and helping those in your community. We invite you to share Pink Zebra and the wonderful gifts it has to offer.

This season, like never before, Pink Zebra makes customizing your fragrance easy and fun. Now you can customize your fragrance in a bathroom, dorm room, or even your car with our flame-free and plug-free line of Soaks! You will love this refreshingly cute and fun new way to add fragrance to any small space.

Pink Zebra promises to keep you on trend as Rustic Lodge gains strength, Country Charm holds true, and Eclectic Chic sparks conversation. To make it easier to access Pink Zebra, we have made our website mobile friendly and will be offering an app this season. If that’s not enough, we have opened a second distribution center to make getting your orders even faster.

We hope you find this season’s unique home fragrance collection as exciting as we do! Enjoy!

Our best wishes,

Tom and Kelly Gaines

Founders
Pink Zebra

Our 100% Guarantee

If you’re not happy with your purchase, we’ll replace it.

Hi, I’m Paisley, your Pink Zebra mascot!

When I found Pink Zebra I remember thinking, “Whoever thought of this company is pure genius. There is not a woman in the world that would not LOVE this product!” I was working long hours in the school system, and I had no direct sales background and was wondering if Pink Zebra was something I could do to start my own business. For only $99 I was able to quit my job in two months, and now I am an Executive Manager and have over 27,000 Pink Zebra friends! To me, the opportunity to work together helping others, enriching and sharing Pink Zebra has been so much fun and has allowed me to change my life.

To learn more about the opportunity, contact me:

Pam O’Connor
Executive Manager

THANK YOU, PINK ZEBRA! You’ve changed our lives!
Every month I introduce a special Sprinkles called, “Paisley’s Pick.”

*To scan: download a QR code reader from your phone’s app store.
Carton Sprinkles

16 oz. carton Sprinkles mean more savings, more possibilities, and best of all—never running out of your favorite fragrances!

16 oz. cartons $25/each

AMARETTO CREAM ............................................. 4007643
ASPEN PINE .................................................... 4006002
BEACH BREEZE .............................................. 4008180
BLOOMING HYacinTH ..................................... 4008380
CAKE BATTER .................................................. 4008124
CINNAMON SPICE .......................................... 4007800
FARM HOUSE CIDER ..................................... 4008351
FRESH RASPBERRY ......................................... 4007640
GARDEN LILAC ............................................... 4008350
GREEN TEA & LEMONGRASS .......................... 4008737
ILAND COCONUT ........................................... 4007179
JUST PEACHy .................................................... 4008352
MACRO MAN ...................................................... 4008199
MULBERRY PUCKER ......................................... 4008738
OAK & BOURBON ............................................. 4008379
OXEY GODDE Caramel ..................................... 4008126
ORANGE DREAMSICLE ....................................... 4007796
PAISLEY’S PUNCH ............................................. 4008197
PATCHOUI SANDALWOOD ................................. 4007817
PUMPKIN AMBER ............................................ 4009083
PUMPKIN BREAD ............................................. 4008132
RELAY LAVENDER VANILLA ............................... 4007178
SPICED VANILLA ............................................ 4007636
STONE WASHED DENIM ................................... 4007642
STRESS RELIEF .................................................. 4007638
SWEET PEA & LILY .......................................... 4007637
TOASTED MARSHMALLOw ................................. 4009026
TROPICAL MANGO .......................................... 4007639
TURQUOISE WATERS ....................................... 4007799
VANILLA CREME .............................................. 4007820
WARM APPLE PIE ........................................... 4007819
WARM VANILLA .................................................. 4008598
WINTER WOODS ............................................. 4008194

New!

RETURNING!
Simmering Lights & Shades

We are introducing new colors and a variety of shades sure to perfect the right mood in any room.

- Black Simmering Light with Frosted Midnight Blue Glass
  5" x 6.5" H #4008004-8517
  $25

- Black Simmering Light with Frosted Burgundy Glass
  5" x 6.5" H #4008004-9013
  $25

- Black Simmering Light with Candleglow Glass
  5" x 6.5" H #4008004-9014
  $25

- Antique White Simmering Light with Frosted Midnight Blue Glass
  5" x 6.5" H #4008693-8517
  $25

- Antique White Simmering Light with Candleglow Glass
  5" x 6.5" H #4008693-9013
  $25

- Antique White Simmering Light with Frosted Burgundy Glass
  5" x 6.5" H #4008693-9014
  $25

Most larger shades also work with Petite Glimmer Candles if they are vented and open at the top to allow heat escape. Look for the “tested and approved for Glimmer Candles” icon.

Act quickly when you see this icon, because it means “While Supplies Last!”

One or more Simmering Lights products protected by U.S. PAT 9,068,739 B2
Trick or Treat

Halloween is an especially festive time of the year! Dressing up in costumes is almost as much fun as all the candy you’ll get—make boo-tiful memories with these spooky shades!

New!
Bats Metal Shade
4" x 6" H #4008952
$20

New!
Black Tooth Jack-O-Lantern Shade
7.25" x 11" H #4008963
$45

New!
Haunted Lantern Shade
7.5" x 12" H #4008947
$50

—they’re perfect for Halloween decorations. I also use my Halloween shades as candle lanterns to decorate my doorstep for trick-or-treaters. They’re so cute when they’re lit up and illuminated by the Simmering Lights Base. I look forward to using them every year!

Simmering Lights

These look great by themselves, but putting them under a shade takes the ambiance to a whole other level.

A. Black Simmering Light with Frosted Orange Glass
   5" x 6.5" H #4008004-8091
   $25 each

B. Black Simmering Light with Frosted Purple Glass
   5" x 6.5" H #4008004-8446
   $25 each

C. Black Simmering Light with Frosted Brown Glass
   5" x 6.5" H #4008004-8280
   $25 each

D. Black Simmering Light with Frosted White Glass
   5" x 6.5" H #4008004-6771
   $25 each

E. Black Simmering Light with Frosted Gold Glass (seen on pg 24)
   5" x 6.5" H #4008004-8090
   $25 each

F. Antique White Simmering Light with Frosted Orange Glass
   5" x 6.5" H #4008693-8091
   $25 each

G. Antique White Simmering Light with Frosted Purple Glass
   5" x 6.5" H #4008693-8446
   $25 each

H. Antique White Simmering Light with Frosted Brown Glass
   5" x 6.5" H #4008693-8280
   $25 each

I. Antique White Simmering Light with Frosted White Glass
   5" x 6.5" H #4008693-6771
   $25 each

J. Antique White Simmering Light with Frosted Gold Glass
   5" x 6.5" H #4008693-8090
   $25 each

* Replacement bulbs available

OMG! All Simmering Lights are available in Antique White, too!
Shades of Fall
Marked by the changes of colors, fall is heralded with the beautiful falling leaves, harvest scents and nature’s bounty.
The Most Wonderful Time of the Year

The holidays mean family and traditions. All of the sights, sounds and smells evoke cherished memories from our childhood. Let's create new ones for those you hold dear to celebrate the splendor of the season!
New! Barbed Wire Metal Post Shade
4.25" x 7" H #4009026
$25

New! Antler Shade
6.5" x 8" H #4008499
$45

New! Hunting Season Shades 2pk with Green Liner & Dish
4" x 6" H #4008953
$45

New! Square Cross Metal Shade
3.25" x 4" W #4009027
$30

SHADES
Rustic Lodge
Inspired by the rugged outdoors, Rustic Lodge features items that are at home in a log cabin as they are in a traditional suburban house.

New! Brown Whiskey Shade
7.5" x 11.25" H #4008975
$40
available in September 16 17
Eclectic Chic

Step away from the traditional, these one-of-a-kind shades were designed to be really hip, sassy and way cool!
D.I.Y. Picture Shade Kit

Flash your creative side, using the Simmering Lights Picture Shade!

**EZPZ Directions:**

1. The kit comes with 1 clear glass shade and 3 blank custom photo papers
2. Print out a photo on the special paper
3. Place the print-out into the glass shade
4. Add your favorite Sprinkles and enjoy!

*Simmering Lights Base and Liner sold separately.

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**Clear Picture Shade Kit w/ 3 blank custom photo papers**

4" x 5" H #4007548

$25

6 pk of Custom Photo Paper

12.25" x 5.5" H #4007697

$15

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**Photo paper is heat resistant and safe to use with Pink Zebra Simmering Lights Bases with liners.**
Welcome Lanterns

With these elegant shades, make your home’s first impression be, “Wow.”

Bling Crosses (set of 2)  #4008699  $25

New!  Stag Lantern Shade  8.5” x 15” H  #4008967  $65

Comes with removeable and shatterproof panes

Peace on Earth Church Shade  6.25” x 15.25” H  #4008494  $50

New!  Watchmen’s Lantern Shade  8” x 19.5” H  #4008977  $65

Call Me! Phone Booth Shade  6.75” x 14.25” H  #4008495  $65

New!  Persian Shade  6” x 14.8” H  #4008294  $50

Welcome Lanterns

Front Porch Lantern Shade  6” x 13.15” H  #4008295  $50

SHADES
Country Charm

Vintage Americana is both a little bit country and a whole lot of charming. These shades are sure to bring a sense of delight to your home decor!
Simmer Pots

Featuring exclusive designs and with no light needed—these Simmer Pots are a perfect fit anywhere you need a burst of fragrance!
DIY Glimmer Candles are so EZPZ!

Pick one of these stylish gimmer glasses, add your favorite Sprinkles fragrances, light and enjoy the ambiance of your unique candle!
Don't let these little bottles fool you. Each squirt packs a huge punch. These are a solution to personalize your own fragrances plug-free and flame-free— at home or on the go!

**Gourmet**

**AMARETTO CREAM**  4009093  🍪
Creamy vanilla and golden amaretto.
**GREEN TEA & LEMONGRASS**  4008860  ⚗️
Healing green tea steeped with tangy lemongrass.
**ISLAND COCONUT**  4008861  🍌
A delicious blend of coconut and tropical flowers.

**Lemon Sage**  4008869  🌟
Uplifting the senses with notes of lemon and herbs.
**Vanilla Chêne**  4008865  🌸
A clean and fresh scent that reminds you of winter.
**Woods**  4009066  🌲
Bring the aroma of a warm cabin with you.

**Fruit & Citrus**

**CRISP APPLE**  4008855  🍎
Take a bite of that crunchy, bright red apple.
**FRESH CHERRY**  4008856  🍒
Bright and succulent, a cherry-picked fragrance.
**MASSAGE**  4008872  🌸
Big, bold & beautiful bouquet of sweet pea blossoms and soft lily.

**Floral**

**AVON LAVENDER**  4008867  🌸
Lavender and vanilla.
**RELAX**  4008870  🌿
Eucalyptus and spearmint team up to relieve stress.
**VANILLA CRÈME**  4008875  🍩
Sneak a taste of fresh sweet cream swirled with vanilla beans.

**Fresh**

**AMBER SAGE**  4008864  🌱
A light, clean scent infused with notes of sage.
**ISLAND CITRUS**  4008862  🍊
A sunny and vibrant citrus scent.
**MOUNTAIN SPRING**  4008881  🌱
A cool, clear mountain spring surrounded by sun-warmed woods.

**Exotic**

**AMBER FUSION**  4009069  🥫
Warm and inviting notes of golden amber.
**PUMPKIN AMBER**  4009064  🎃
A fall festival of fresh pumpkin, amber, carrot and cinnamon.
**REACH ME**  4003883  🗓️
Uplight scents with notes of lavender, sandalwood and white musk.

**Woods**

**ASPEN PINE**  4009065  🪴
Freshly cut Christmas pine decorated with clove studded oranges.
**NAPA LEATHER**  4008862  🐄
Supple and soft leather, just like in a new car.
**WINTER WOODS**  4008869  🌱
Soft pine and rich sandalwood are embraced with notes of Scotch pine.

**Fun & Flirty**

**FUN & FLIRTY**  4008858  🍼
Fun and flirty, ultra girly— ooh la la!
**LOVELY LADY**  4008879  🌸
For the lovely lady, a sweet and flirty apple and freesia layered floral.

**I'm giddy over all of my new Soaks flavors!**
**New!**

**Naked Reeds**
5.5" x 3.9" H #4008884
$6

**New!**

**Naked Maple Tree with Bowl**
6.5" x 17" H #4009036
$45

**New!**

**Paisley Plush with Go-Card**
5.5" x 3.9" H #4008492
$45

**New!**

**Hannah Hedgehog Woolies**
6" x 4.5" H #4009008
$18

**New!**

**Naked Pine Tree with Bowl**
6.5" x 16" H #4009035
$45

**New!**

**Morton Moose Woolies**
5" x 9" H #4008962
$18

**New!**

**Rusty Fox Woolies**
5" x 7.8" H #4008959
$18

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You can add Soaks on me, and don’t miss my cute back pouch that holds a Go-Card!

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**Just Add Soaks**

Our new Woolies & Nakeds will bring your favorite fragrance recipes to any small space.
Holiday Hang-Its
Hang them on a mantle, hang them on a Christmas tree, just make sure to give ‘em a squirt of Soaks!

New! Santa Woolies
3.5" x 10" H #4009039
$18

New! Rudy Reindeer Woolies
3.5" x 9" H #4009037
$18

New! Harry Gnome Woolies
4" x 10" H #4009038
$18

Holiday Woolies
These Soakable holiday cuties are a unique way to fragrance any small space.

New! Holiday Tree Hang-Its
6" x 7.5" H #4009042
$16

New! Holiday Star Hang-Its
8" x 8" H #4009040
$16

New! Holiday Heart Hang-Its
7.5" x 7.5" H #4009041
$16

“Soak my hat!”
Holiday Woolies
Shanna Bragg-Collins, Executive Manager

I love Pink Zebra Products! I joined ONLY because I wanted the discount. Then my kit arrived. Then I saw the compensation plan and was hooked. I had never been so excited about selling, and knew that this one would work for me. Now, here I am, little over 1.5 years, and a Pink Zebra Sales Manager. Pink Zebra has truly given me the income I need to work from my home, no 9-5 job to make, and with NO alarm clocks!

Shanna Bragg-Collins, Executive Manager

Soak my hat!
Host Rewards

- **HOST BENEFITS**
- **PARTY SALES**
- **FREE PRODUCTS**
- **50% OFF ITEMS**

<table>
<thead>
<tr>
<th>HOST BENEFITS</th>
<th>PARTY SALES</th>
<th>FREE PRODUCTS</th>
<th>50% OFF ITEMS</th>
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Minimum of $150 party to qualify.

Discounted and free product available on any item in the catalog.

Cannot be combined with other sales or promotions.

Host pays shipping on price paid and sales tax on retail value.

**Host Exclusives**

Great incentives for your Hosts to have parties! New exclusive products available at discount!

**Host a Party**

Don’t worry. We’ll be with you all the way!

Your Consultant will help you:
- Choose a date
- Theme it; it’s more fun!
- Invite your guests
- Host the party

If your friends can’t come, they can shop online and you also get the credit!

*To scan: download a QR code reader from your carrier’s app store*

**New!**

- **Love Hang-Its**
  - 5.5” x 3.9” H #4009042
  - $10

- **Peace Hang-Its**
  - 5.5” x 3.9” H #4009043
  - $10

- **Just Add Soaks-Paisley**
  - Go-Cards (4pk)
  - 5.5” x 3.9” H #4008883
  - $8

- **Just Add Soaks-Tropical**
  - Hoof Go-Cards (4pk)
  - 5.5” x 3.9” H #4008957
  - $8

- **Soaks TM MOBILE**
  - D.I.Y. - fragrancing on the go!
  - An EZPZ way to take Pink Zebra with you anywhere.

**DIY**

- **DIY Soap Kit**
  - Includes everything needed to make your own soap.
  - $25

- **DIY Lip Balm Kit**
  - For making your own lip balm.
  - $20

- **DIY Essential Oil Diffuser**
  - Makes your own essential oil diffuser.
  - $30

**DIY Projects for Parties**

- **DIY Wall Art**
  - Paintable canvas for creating your own masterpiece.
  - $25

- **DIY Candle holders**
  - For creating your own candle holders.
  - $20

- **DIY Jewelry**
  - Make your own jewelry pieces.
  - $30

**DIY Recipes**

- **DIY Body Butter**
  - Recipe for creating your own body butter.
  - $20

- **DIY Body Spray**
  - Recipe for creating your own body spray.
  - $25

**DIY Ideas for Gifts**

- **DIY Gift Baskets**
  - Ideas for creating your own gift baskets.
  - $30

- **DIY Gift Wrapping**
  - Ideas for creating your own gift wrapping.
  - $20

**DIY Accessories**

- **DIY Headbands**
  - For creating your own headbands.
  - $25

- **DIY Bracelets**
  - Make your own bracelets.
  - $20

**DIY Projects for Kids**

- **DIY Coloring Books**
  - Coloring books for kids.
  - $15

- **DIY Puzzles**
  - Puzzles for kids.
  - $20

- **DIY Craft Kits**
  - Kits for creating crafts.
  - $30

**DIY Projects for Adults**

- **DIY Wine Glasses**
  - Glasses for creating your own wine glasses.
  - $25

- **DIY Ice Bucket**
  - Ice bucket for creating your own ice bucket.
  - $30

- **DIY Wine Decanters**
  - Decanters for creating your own wine decanters.
  - $20

**DIY Projects for Home**

- **DIY Wall Art**
  - Artwork for creating your own wall art.
  - $25

- **DIY Table Runners**
  - Runners for creating your own table runners.
  - $30

- **DIY Pillows**
  - Pillows for creating your own pillows.
  - $20

**DIY Projects for Business**

- **DIY Business Cards**
  - Cards for creating your own business cards.
  - $25

- **DIY Flyers**
  - Flyers for creating your own flyers.
  - $30

- **DIY Postcards**
  - Postcards for creating your own postcards.
  - $20
Join Our Family to Change Lives!

Pink Zebra is changing lives, and we can help to change your life, too!

Join one of the fastest growing party plan companies that is fun, unique, and cutting-edge. Pink Zebra is a business and brand you can personally make to meet your goals. Earn up to 35% from selling our extraordinary products! We have an amazing opportunity for you. Whatever your goals may be, you are smarter, earn more than average override from building a team – don’t have to wait to promote, but can earn 10% from your first team member!

Pink Zebra allows you to personalize your fragrance through our incredible, unique product line. In addition, you can also make the business “Easily Yours,” through parties, events, social media, a personal website and an industry unique fundraising program that is 100% supported by our catalog and pay plan.

**Join us today**

**See your team’s progress**

**Access training tools**

**Pink Zebra APP and ZebraREACH (coming soon)**

**Website for 24/7 business opportunities**

**Local Rallies and a National Reunion events**

**Online training videos**

**90 Day Quick Start Incentive**

**A Pink Zebra Charitable Program**

**Find out more about**

**Family Reunion and Zebra Rallies**

**Join us today**

**Accept the challenge**

**Meet a few of our amazing zebras living the dream**

**Leaders of the Herd**

**Executive Director**

**Director**

**Executive Manager**

**Sales Support**

**Awards & Incentives**

**Begin your own album of memories with the Pink Zebra Family!**

**Average Consultant Earnings 2014**

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**Joining Pink Zebra has been one of the best decisions I’ve ever made:**

“I was the painfully shy person that wouldn’t talk to you, write you a note, or sign up with you to sell Pink Zebra!!" Helping people change lives is a bonus! I want 10s on my team because I want to see people drive others to be what they want in life and watching them achieve their goals even more rewarding! I’ve made lifelong friends, been blessed with an amazing team, earned trip incentives, traveled to exotic locations, earned jewelry, awards, an iPad and have had the honor of speaking at company events. I am profoundly grateful to be a zebra for life!”

Karen Cavagnuolo-Esposito, Executive Director

**A Pink Zebra Charitable Program**

**Awards & Incentives**

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<td>$17,564.40</td>
<td>$13,208.60</td>
</tr>
<tr>
<td>Director</td>
<td>$20,664.40</td>
<td>$15,568.60</td>
</tr>
</tbody>
</table>

**Joining Pink Zebra has been one of the best decisions I’ve ever made:**

“I was the painfully shy person that wouldn’t talk to you, write you a note, or sign up with you to sell Pink Zebra!!” Helping people change lives is a bonus! I want 10s on my team because I want to see people drive others to be what they want in life and watching them achieve their goals even more rewarding! I’ve made lifelong friends, been blessed with an amazing team, earned trip incentives, traveled to exotic locations, earned jewelry, awards, an iPad and have had the honor of speaking at company events. I am profoundly grateful to be a zebra for life!”

Karen Cavagnuolo-Esposito, Executive Director

**A Pink Zebra Charitable Program**

**Awards & Incentives**

**Begin your own album of memories with the Pink Zebra Family!**

**Average Consultant Earnings 2014**

<table>
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<tr>
<th>Consultant Level</th>
<th>Average</th>
<th>Median</th>
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<tr>
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<td>$5,808.60</td>
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<tr>
<td>Director</td>
<td>$20,664.40</td>
<td>$15,568.60</td>
</tr>
</tbody>
</table>
Pink Zebra reserves the right to change products in the kit without notice to be equal or greater value.

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